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10 BIKRAM'S YOGA COLLEGE OF INDIA, L.P.
11 and BIKRAM CHOUDHURY

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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

BIKRAM'S YOGA COLLEGE OF
INDIA, L.P., a California limited
partnership; BIKRAM CHOUDHURY,
an individual,

Plaintiffs,

v.
EVOLATION YOGA, LLC, a New York
limited liability company; MARK
DROST, and individual; ZEFEA
SAMSON, an individual; and DOES 1
through 10, inclusive,

Defendant.

AND RELATED COUNTERCLAIM

Case No. CV-11-05506-ODW (SSx)

Hon. Otis D. Wright, II
Courtroom 11

DECLARATION OF ANDREA
HATTON FILED IN SUPPORT OF
PLAINTIFFS' OPPOSITION TO
DEFENDANTS' MOTION FOR
PARTIAL SUMMARY JUDGMENT

[Filed Concurrently with Memorandum of
Points and Authorities, Declarations of
Bikram Choudhury and Robert M.
Gilchrest, Proposed Statement of
Controverted and Uncontroverted Facts
and Conclusions of Law, and Proposed
Order]

Date: December 10, 2012

Time: 1:30p.m.

Place: Courtroom 11- Spring Street

Complaint Filed: July 1, 2011

Trial Date: January 29, 2013

1 I, Andrea Hatton, do hereby state and declare as follows:
2

3 1. If called and sworn as a witness, I could and would testify competently
4 and truthfully to the following.
5

6 A. **My Background And Introduction To Bikram Yoga**
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8 1. I graduated from Oral Roberts University in Tulsa, OK in 1998 having
9 had majored in Music and Psychology. I was very involved in performing groups
10 that toured the country and overseas. I also was a dancer and began performing with
11 a dance troupe that toured Tulsa Public Schools for art education purposes. I began
12 touring with the troupe after graduation.
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14 2. Several of the girls who I danced with attended classes at the Bikram's
15 Yoga College of India in Tulsa and encouraged me to try. I attended my first class in
16 2001 and was soon attending classes very regularly 3-4 times a week. After 10
17 months of practice, I decided to attend Bikram Yoga teacher training in order to
18 become a certified Bikram Yoga instructor.
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20 3. My time at Bikram's Teacher Training was some of the most difficult
21 and challenging days I have ever experienced. I worked endlessly as did all the
22 students to master the "Dialogue" that we were required to learn in order to teach the
23 26 postures correctly. The 26 postures, in English (as opposed to Sanskrit), are
24 standing deep breathing, half moon pose, awkward pose, eagle pose, standing head to
25 knee pose, standing bow pose, balancing stick, standing separate leg stretching pose,
26 triangle pose, standing separate leg head to knee pose, tree pose, toe stand, dead body
27 pose, wind-removing pose, cobra pose, locust pose, full locust pose, bow pose, fixed
28 firm pose, half tortoise pose, camel pose, rabbit pose, head to knee with stretching
pose, spine twisting pose and blowing in firm pose. We were required to memorize
word for word the dialogue for each posture and to stand in front of our peers and
teachers to give this instruction correctly in order to pass on to the next posture. In

1 order to graduate from Teacher Training, we were required to have had memorized
2 and successfully passed each posture. I passed each posture and by the end of the
3 training lived and breathed the dialogue day and night. At training, we signed an
4 agreement that we would only teach Bikram dialogue and Bikram postures at an
5 official Bikram Yoga school and that anything beyond this was strictly prohibited.
6 This was a point that was brought up many times during training by Bikram and
7 others working for Bikram at the training.

8 4. After training I started teaching immediately at the Bikram's Yoga
9 College of India in Tulsa, OK. I taught 6 classes a week and soon felt very
10 comfortable in this new role of teacher. I continued to hone and improve my
11 dialogue by continuing to study the words and the postures almost daily. After my
12 time in Tulsa was up, I moved to Portland, OR to be closer to family where I taught at
13 Bikram Yoga Hall Street, and Bikram Yoga West Moreland. I received some good
14 mentoring as a teacher in Portland, OR and taught 6-10 classes a week for a year and
15 a half.

16 5. From Portland, I moved to San Diego, CA in 2005. Once again, I taught
17 on average 6-10 classes a week. The owner of the studio at which I taught in San
18 Diego required teachers to stick closely to the dialogue and asana sequence. I taught
19 in San Diego for 10 months before moving to the L.A. area.

20 6. I came to the L.A. area in 2006. I taught at Bikram Yoga Pasadena and
21 Bikram Yoga La Canada from 2006 through June, 2011. Like the studio owner in
22 San Diego, the studio owners in Pasadena and La Canada required their instructors to
23 stick closely to the dialogue and the asana sequence.

24 **B. The Request That I Take Classes At Evolation Studios**

25 7. Robert Gilchrest took many classes I taught at Bikram La Canada during
26 the approximately five years I taught at that studio. In or about April 2011, I
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1 announced that I would be moving to New York City because my husband had
2 accepted a job there. In May 2011, Mr. Gilchrest asked me to take classes at a couple
3 of studios in New York and on the East Coast. I agreed, and attended class at the
4 Evolution Yoga studios in Brooklyn, NY, Buffalo, NY, and also Tampa, FL.
5

6 8. My assignment was to take the classes Evolution offered called "Hot 90"
7 and "Warm 60" to see if the 26 postures taught at Evolution are the same or
8 substantially the same as in the Bikram series and if they are taught with the Bikram
9 Dialogue. As explained in more detail below, I can say that in all three studios they
10 are definitely teaching Bikram Yoga and using Bikram Dialogue.

11 9. In addition, as a Bikram Yoga teacher and practitioner of Bikram Yoga,
12 I have read Bikram's Beginning Yoga Book and referenced it on several occasions.
13 Each of the three Evolution Yoga Studios I visited either had the book in the lobby as
14 a reference for the students or sold the book in their retail sections of the studio. The
15 instructors at each of the three Evolution Yoga Studios at which I took classes taught
16 the Hot 90 and Warm 60 classes following the asana sequence described in the Book
17 and the style of each asana (i.e., posture) depicted in the Book either precisely or
18 close to the same. And the instructors at each of the three Evolution Yoga Studios at
19 which I took classes utilized Bikram's dialogue described in Bikram's book either
20 verbatim or close to verbatim.

21 10. I am also familiar with Bikram's Beginning Yoga Class on CD and
22 Rajashree's Pregnancy DVD. I have practiced listening to both the CD and the
23 Pregnancy DVD numerous times since 2003. In addition, the dialogue and the asana
24 sequence taught at all three studios were the same or substantially the same to what
25 can be found and heard on Bikram's Beginning Yoga Class CD and Rajashree's
26 Pregnancy DVD.
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1 C. **My May 9th, 2011 Yoga Class at Evolution Yoga: Brooklyn, NY.**

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3 11. The Evolution Studio in Brooklyn, NY is located at 197 Clifton Place,
4 Brooklyn, New York 11238. I took a 90 minute "Hot 90" morning class on May 9,
5 2011. The class started and ended with students in seated meditation. The asana
6 sequence was the same as the Bikram's asana sequence. The dialogue utilized by the
7 instructor was the same as Bikram's dialogue. However, the instructor led us through
8 one set of standing head to knee, we went from tree posture directly in to toe stand,
9 and one set of janushirasana with stretching. But, the dialogue and the posture
10 sequence as I experienced it was the same or substantially the same as is described
11 and depicted in Bikram's Beginning Yoga Book, Bikram's Beginning Yoga Class on
12 CD, Rajashree's Pregnancy (without the modifications for pregnant women) and/or
13 Bikram's Teacher Training. They dialogue and sequence they used are exactly the
14 same as the Bikram Sequence and the Bikram Dialogue both taught at Teacher
15 Training and in Bikram's Beginning Yoga Book, with only minor alterations.
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17 D. **My May 14, 2011 Yoga Class at Evolution Yoga: Buffalo, NY**

18 12. I took two classes at Evolution Buffalo, located at 912 Elmwood
19 Avenue, Buffalo, NY 14222; both the "Warm 60" and the "Hot 90". In the Warm 60
20 class, the teacher started us with Pranayama breathing and we did two sets. After
21 that, we did one set of each of the 26 Bikram method pose, except for Camel Pose
22 and Rabbit Pose, which we did two sets of. The sequence was in the exact same
23 order as the Bikram Sequence. The teacher used almost exact verbatim dialogue for
24 the breathing and the poses. The sit-ups were done a bit differently, more of a Pilates
25 style sit-up is how the instructor explained it, but very similar to the Bikram style sit-
26 up. The room was barely warm.
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1 13. The Hot 90 class began with a short seated meditation and then started
2 with Pranayama deep breathing. We did two sets of everything except for one set of
3 Standing Head to Knee and one set of Tree Pose that led right in to Toe Stand, also
4 one set of Head to knee pose with Stretching. We ended in a seated meditation where
5 the teacher led us through a couple minutes of guided meditation and relaxation
6 before we ended in Savasana. There were no corrections from the teacher, even when
7 students in front of me were doing completely wrong things in the poses. The teacher
8 definitely taught Bikram dialogue though not verbatim, she added in her own words
9 as well. The room was much warmer than in the warm 60.

10 14. In the studio I found no Bikram books, or literature. However, there
11 were a couple of articles on the wall that referenced that this studio, opened by Mark
12 Drost, was teaching Bikram yoga but taking it further with meditation and being more
13 allowing and compassionate with the pace and demands. The studio itself had
14 mirrors in the front of the room, a requirement of approved Bikram Yoga studios. All
15 in all, the experience offered by in the classes I took at this Evolution studio closely
16 resembled the experience offered at a Bikram Yoga studio.

17 E. **My May 15th, 2011 Yoga Class at Evolution Yoga: Tampa, FL.**

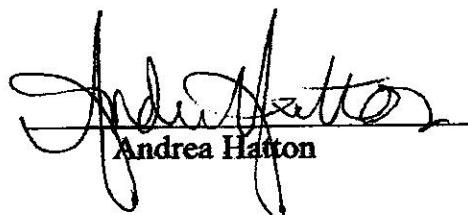
18 15. The Evolution Yoga studio in Tampa, Florida is located at 2825 South
19 MacDill Avenue, Tampa, FL 33629. When I arrived at the studio to take the Hot 90
20 class, the teacher who was also running the desk sign in asked me if I had done
21 Bikram yoga before. He said this is just like Bikram with a few little modifications
22 and nuances. The class ran exactly like all the others. It started and ended in
23 meditation, and had only one set of the same postures as above. The teacher taught
24 Bikram dialogue and added his own words in, it was not a verbatim class, but
25 definitely Bikram instructions. The room had mirrors in the front and hard wood
26 floors like the other studios. The room was warm. This particular teacher gave
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1 corrections, unlike the other teachers I had at the Buffalo, NY studio. This class also
2 did a different style sit-up, exactly the same as the one we did in the Warm 60 class in
3 Buffalo, more of the Pilates style sit up.
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5 16. On the community coffee table in the studio I found Bikram books and
6 literature. There were both the "orange" Bikram book, and the "blue" Bikram book.
7 They also had the orange book, the new one, for sale. I also found the same
8 announcement for teacher training happening in June in NY posted on the wall. The
9 studio literature was very blatant about the fact that they teach Bikram yoga, with
10 some differences.

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12 I declare under penalty of perjury of the laws of the United States that the
13 foregoing is true and correct and that this Declaration was executed in New York,
14 New York, on November 18, 2012.

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Andrea Hatton